Exhibit 3

Phillips Transcript Excerpts

UNITED STATES DISTRICT COURT DISTRICT OF MASSACHUSETTS

SCANSOFT, INC.,

Plaintiff,

v.

C.A. No. 04-10353-PBS

VOICE SIGNAL

TECHNOLOGIES, INC.,

LAURENCE S. GILLICK,

ROBERT S. ROTH,

JONATHAN P. YAMRON,

and MANFRED G. GRABHERR,

Defendants.

)

Job No.: 2458

ORIGINAL

DEPOSITION OF MICHAEL PHILLIPS, a witness called by and on behalf of the Defendants, taken pursuant to the applicable provisions of the Federal Rules of Civil Procedure, before Dana Welch, CSR, Registered Professional Reporter, and Notary Public, in and for the Commonwealth of Massachusetts, at the offices of Choate, Hall & Stewart, 53 State Street, Boston, Massachusetts, on Tuesday, February 8, 2005, commencing at 10:36 a.m.

		Page 2
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19	<i>,</i>	
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-	NO. DESCRIPTION	PAGE NO.
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	(Exhibits attached to transcript.)	
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		TO POTENTIAL PROPERTY AND ADMINISTRATION OF THE POTENTY AND ADMINISTRATION OF THE POTENTY AND ADMINISTRATION OF

1	Page 4 (Exhibit No. 1 marked for
2	identification.)
3	PROCEEDINGS
4	
	(The Massachusetts driver's license
5	number as identification of the deponent
6	was noted for the record.)
7	WHEREUPON,
8	MICHAEL PHILLIPS,
9	having duly sworn or affirmed that his
10	testimony would be the truth, the whole truth,
11	and nothing but the truth, testified as
12	follows:
13	DIRECT EXAMINATION
14	BY MR. FRANK:
15	Q. Good morning, sir. Would you state
16	your name for the record, please.
17	A. Michael Phillips.
18	Q. Where do you live, Mr. Phillips?
19	A. In Belmont, Massachusetts.
20	Q. Street address, please?
21	A. 39 Howells Road, in Belmont.
22	Q. Are you presently employed?
23	A. Yes.
24	Q. By whom are you employed?

Page 52 requires that the speaker speak a word which 1 2 upon recognition by the voice recognizer allows 3 the voice recognizer to compare the next utterance against a subset of the templates 4 5 that it retains in memory? 6 MR. ASHER: Objection. 7 THE DEPONENT: No. I don't think that's the correct characterization. 8 9 BY MR. FRANK: Okav. You've said that the claim 10 0. limitation determining whether the command is a 11 12 first or second type command requires either the speaking of a word followed by a prompt, 13 followed by either a telephone number or a key 14 15 word, or the speaking of a word followed by a 16 telephone number or a key word without a prompt 17 in between. 18 MR. ASHER: Objection. 19 So first of all, the THE DEPONENT: command is not necessarily a single word. 20 21 BY MR. FRANK: 22 Q. Okay. The command could be a phrase. 23 Α. 24 could be a set of phrases or a set of words.

1	Page 53 Q. Yes.
2	A. But I think with that modification,
3	yes, that's correct.
4	Q. Okay. What is the reason for speaking
5	is a different word spoken if the user
6	intends to speak a telephone number as
7	distinguished from withdrawn.
8	Is it correct that the claim limitation
9	determining whether the command is a first or
10	second type command requires that the speaker
11	speak a different word if it intends if he
12	intends or she intends to speak a telephone
13	number next from the word that the speaker
14	would speak if the speaker intends next to
15	speak a key word?
16	MR. ASHER: Objection.
17	THE DEPONENT: So again, I think you
18	said that the user would speak a word.
19	Whereas, in reality, the claims cover a
20	class of commands, you know, a command. It
21	could be a word, it could be a phrase. And
22	that command could either be of one or the
23	other type, that could certainly include
24	much more complex syntax than just a single

Page 54 1 word. BY MR. FRANK: I apologize because you told me that 3 Q. 4 previously and I hadn't meant to omit that. 5 it correct that the word or group of words that the claim requires is different if the speaker 6 intends thereafter to speak a telephone number 7 8 as distinguished from what the claim requires if the -- if the speaker intends to speak a key 9 10 word? 11 MR. ASHER: Objection. 12 THE DEPONENT: So you are trying to 13 reword the claims. BY MR. FRANK: 14 15 No. I'm not. 0. 16 And I'm not sure what we're trying to 17 achieve by rewording the claims and trying to 18 map some equivalents. 19 Well, you told me I think that the 20 claim requires that a word or group of words be 21 spoken in advance of speaking a telephone 22 number or in advance of speaking a key word. 23 Α. Yes. 24 What, as you understand it, is the Q.

Page 55 reason for speaking that word or group of words 1 2 in advance of speaking a telephone number or a 3 key word? 4 MR. ASHER: Objection. 5 So that the claim and THE DEPONENT: the invention doesn't speak to the reason 6 7 why one would want to do that. I could --8 various reasons we could talk about why 9 that would be a useful thing to do in a 10 user interface. 11 BY MR. FRANK: 12 What, in your understanding, are the 0. 13 reasons for speaking those prior words or word 14 groups? 15 So the possible reasons for this invention is to allow the system to more 16 17 carefully tailor both recognition vocabularies 18 and even user interface aspects to the type of 19 command the user is trying to provide. 20 So for example, if you're collecting a 21 phone number, you're going to want to apply 22 some sort of constraint to make sure it's 23 really a telephone number. If you're 24 collecting a person's name, you may want to

Page 56 have a somewhat different sort of strategy for 1 2 designating a name. 3 So there's various possible reasons 4 that you'd want to have the system determine whether the user is trying to dial a number by 5 key word or dial a number by telephone number. 6 How does the system determine whether a 7 command is -- what is it about the words that 8 9 are spoken in advance of a telephone number or key word that allows the system to determine 10 11 whether the command is a first or second type 12 command? Objection. 13 MR. ASHER: 14 THE DEPONENT: Well, there's many 15 possible implementations of such a feature. It could either be a very simple list that 16 the user needs to either say this, you 17 18 know, they need to say "digit dial" or 19 "name dial," for example. So it could be a 20 very simple list. Or it could be a much 21 more complex syntactic analysis of the command type to determine the intent of the 22 23 user. 24 BY MR. FRANK:

	1	Page 57 Q. In any event, is the command different
	2	if the speaker intends to speak digits as
	3	compared to the command which would be given if
	4	the speaker intends to speak a key word?
	5	A. Yes.
	6	MR. ASHER: Would this be a good time
	7	to take break?
	8	MR. FRANK: Yes, it would.
	9	(Proceedings interrupted at 11:55 a.m.
	10	and reconvened at 12:02 p.m.)
	11	MR. ASHER: Can I just say, I've been
	12	advised that Voice Signal is taking the
	13	position that questions about claim
	14	construction were not proper for a 30
	15	(b)(6) witness and am I to understand from
	16	your line of questioning that you're
	17	changing that position?
	18	MR. FRANK: The no. I think that
	19	Voice Signal's position is as has been
	20	stated in the past.
	21	Please mark as Phillips Deposition
	22	Exhibit 2 for identification an article
	23	entitled "Voice Recognition in Cellular
	24	Mobile Telephones." The author is Thomas
-		

Page 121 1 assumption. Withdrawn. 2 Having studied the '765 patent as 3 recently as yesterday, as well as taken 4 whatever time you need to answer this question, 5 do you believe that the '765 patent describes a 6 system that receives a command from a mobile 7 telecommunication user and determines whether 8 the command is a first or second type command? 9 MR. ASHER: Objection. 10 THE DEPONENT: If you want this level 11 of detail analysis of this rather lengthy 12 document, we need to take a break. 1.3 Okay. Let's take a break MR. FRANK: 14 so you can discuss it amongst yourselves. 15 (Proceedings interrupted at 2:59 p.m. 16 and reconvened at 3:12 p.m.) 17 BY MR. FRANK: 18 Does the system described in the '765 Ο. 19 patent receive a command from a mobile 20 telecommunication user? 21 Α. No. 22 Why not, in your view? Q. 23 Well, no such thing is discussed here. Α. 24 In fact, the digit dialing --

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- 1 Q. When you say no such thing, what's the
- 2 thing that you're looking for that you're
- 3 saying is not present?
- A. I don't see a description of a command
- 5 to select among digit dialing and name dialing.
- 6 In fact, the patent itself refers to the name
- 7 dialing as a separate embodiment which is
- 8 separate from the digit dialing; that's in
- 9 column five at line 33.
- 10 Q. Does the system, as described in the
- 11 '765 patent, determine whether a command
- 12 received is a first or second type command?
- 13 MR. ASHER: Objection.
- 14 THE DEPONENT: No.
- 15 BY MR. FRANK:
- 16 Q. In your view, why not?
- 17 A. I see no description of such
- 18 functionality.
- 19 Q. When you refer to such functionality,
- 20 what do you mean?
- 21 A. Determining if a command is a first or
- 22 second command type.
- Q. Are you again -- again, I just want to
- 24 make sure that we're understanding each other.